

Message Text

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12
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 000358

R 260951Z AUG 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 5260
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 6441

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: WTDR/FTI: BOEHRINGER SOHN, C.H.

REF: USDOC 12706

1. GERMANY 2. CNTRY CODE: 428 3. SER. NO: 0162100

4. BOEHRINGER SOHN, C.H.

4A. CODE: K 4B. CODE: E

5. BINGER STR. 172

6. D 6507 INGELHEIM, GERMANY

7. ESTABL: 1885 8. EMPL: 5,022 9. SIZE: (18-X) VERY LARGE

10. REPUTATION: (22-X) VERY GOOD;

11. SALES AREA: WORLDWIDE

12 RPT. DATE: 08/76

13A. 28120/04 MRF. EX. OF ALKALIES AND CHLORINE

13B. 28190/04 MRF, EX. OF INORGANIC ACIDS

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13C. 28340/04 MRF. EX. OF PHARMACEUTICAL PRODUCTS

13D. 28790/04 MRF. EX. OF AGRICULTURAL CHEMICALS

13E. 28440/04 MFR. EX. OF HAIR TONIC, LOTIONS, DEODORANTS

14. CONTACT: HUBERTUS LIEBRECHT TITLE: CHAIRMAN, BOARD OF DIRECTORS.

15. CABLE: BOEHRINGER 16. TELEX: 4187141 17. TEL: 06132-771

18. FINANCIAL REPS: DEUTSCHE BANK AG, MAINZ

19. TRADE REFS: ABBOTT UNIVERSAL LTD., ABBOTT PARK, NORTH CHICAGO, IL, 60064

20. FOREIGN FIRMS REPRESENTED OR LICENSING AGREEMENTS: N/A

21. THE FIRM IS REGISTERED AS A LIMITED PARTNERSHIP. PARTNERS ARE MEMBERS OF THE BOEHRINGER AND LIEBRECHT FAMILIES WITH A TOTAL INTEREST OF OVER DM 2 MILLION. THE FIRM OWNS MANUFACTURING AND SALES SUBSIDIARIES IN 10 EUROPEAN AND 12 OVERSEAS COUNTRIES, BESIDES SIX WHOLLY AND PARTLY OWNED DOMESTIC SUBSIDIARIES. THE LARGEST SUBSIDIARY IS DR. KARL THOMAE GMBH., BIBERACH, A MANUFACTURING SUBSIDIARY, WHICH IS FULLY OWNED AND CAPITALIZED AT DM 30 MILLION. DEUTSCHE ABBOTT GMBH, IS A JOINT VENTURE WITH ABBOTT UNIVERSAL LTD. ANOTHER LARGE SUBSIDIARY IS CELAMERCK GMBH., INGELHEIM. THE FOLLOWING FIGURES ARE TAKEN FROM THE FIRMS' BUSINESS REPORT FOR 1975., AND INCLUDE SUBSIDIARIES: ANNUAL VOLUME OF BUSINESS DM 1.5 BILLION; FIXED ASSETS DM 527 MILLION; CURRENT ASSETS DM 854 MILLION; CAPITAL AND RESERVES DM 593 MILLION; OBLIGATIONS DM 455 MILLION; INVESTMENTS AND COSTS IN SOCIAL FOUNDATIONS DM 293 MILLION. THE FIRMS' FINANCIAL STANDING IS GOOD. PAYMENTS ARE USUALLY MADE WITH DISCOUNT. RECOMMENDED AS A VERY GOOD BUSINESS CONTACT.

22. PREPARED BY P. BARTOLSIC, APPROVED BY F.D. BUCHHOLZ AT U.S. CONSULATE GENERAL, FRANKFURT. BLAKE

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NNN

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